



PERSON SPECIFICATION

Post Title: Business Skills Adviser

| Qualifications and Experience | | | | | | |
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| Criteria | Essential | Desirable | Method of Assessment | | | |
| Qualifications and Education | Degree or equivalent in a relevant field and/or relevant and demonstrable professional experience in the field. | Evidence of Continuous Professional Development | Application | | | |
| Knowledge and experience | Demonstrable knowledge of current Tees Valley networks, the Tees Valley economy and business base. Demonstrable knowledge of business support, of particular importance People and Skills. Up-to-date knowledge of education, employment and skills policy and practice. Proven track record of employer engagement and relationship management. Proven competence to communicate, work and influence senior management within SME businesses. Track record of supporting business growth through workforce development. A successful record of planning, prioritising and producing work to a high standard. | | | | | |





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| Skills | An understanding of relevant local and national policy relating to business and skills. | |
| | Demonstrable understanding of the economic issues facing employers with the ability to work sensitively and at pace. | |
| | Up to date knowledge of the present and future employment and skills issues facing the Tees Valley. | |
| | High level of business acumen and communication skills to develop business led solutions. | Application & Interview |
| | Ability to think creatively and take initiative. | |
| | Ability to Influence, advise and guide businesses to make decisions. | |
| | Full UK driving licence and ability to fulfil transport requirements of the post. | |
| | Competent IT skills to effectively manage own workload and knowledge of specialist IT (Microsoft Word, Excel, PowerPoint). | |
| Personal Attributes | Motivated, enthusiastic and focussed with the ability to engage and influence a wide range of stakeholders, many in senior positions. | |
| | Excellent communication skills. | |
| | Strong team working. | |
| | Customer focused. | |





| Resilient, engaging and enthusiastic. | |
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| Organised. | |
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